YOUR COMMUNITY FUND
THIS YEAR. EVERY YEAR.

Thanks to the collective power of our donors, The Falmouth Fund has made significant investments in non-profit organizations that serve our community and our residents. We are fortunate to be part of a vibrant town, full of committed and caring people who have a tradition of coming together to work for the common good.

Through this collaborative effort during its first decade, The Falmouth Fund has invested nearly $600,000 in 79 organizations that are doing important work in key areas: health and human services; education and youth programs; arts and culture; and the environment. Most important: these programs have had a meaningful impact on thousands of children, adults, and seniors across our community.

While we are proud of our accomplishments, we are now focused on the future. And, with this long-term view, we know that there will be increased needs and greater opportunities to benefit our town and residents. In fact, that future is now.

In 2018 and 2019, we awarded $100,000 in grants; yet, in each of those years, we received $200,000 in funding requests for very worthy projects. With the ongoing generous support of our community, we will be able to grow The Falmouth Fund and continue this important effort together.

To support our fundraising goals, we are pleased to announce a $100,000 Matching Gift Challenge. Through a generous grant from The Willett Foundation Fund, your gift or pledge commitment will be matched dollar for dollar. Multi-year pledges allow you to maximize the impact of your gift and help us plan for the future.

$100,000 MATCHING GIFT CHALLENGE

The Willett Foundation Fund has generously provided a $100,000 matching gift to support our goal of building The Falmouth Fund’s endowment. The Willett Foundation Fund Challenge will provide a dollar-for-dollar match for new gifts and pledge commitments.

Join Us! Invest in Falmouth’s Future and Leverage the $100,000 Matching Gift

Our work is ongoing. We are committed to building a sustainable, permanent endowment that makes a difference in people’s lives. Your investment in The Falmouth Fund is an investment in the people and organizations that are helping to make Falmouth an even better place to live.

• Become a Falmouth Fund Community Philanthropist with a gift or pledge of $5,000 or more. Your pledge can be paid over a period of up to five years.

• Make a gift at any level. To maximize the impact of the Challenge, please consider a multi-year pledge.

• Make a planned gift (e.g. charitable gift annuity) or include The Falmouth Fund in your will. We would be happy to provide information.

Thank you so much for your generosity.
NEARLY $700,000 IN GRANTS AWARDED TO 82 ORGANIZATIONS OVER 11 YEARS

In 2020, we awarded $100,000 in grants to 31 nonprofit organizations that are doing remarkable work across our community. With generous donor support, we have now invested nearly $700,000 in more than 80 nonprofit organizations across the Falmouth community.

RECIPIENTS 2010-2020

AIDS Support Group of Cape Cod
Alzheimer’s Family Support Center of Cape Cod
Amazing Grace of Cape Cod
Arts Falmouth
Association to Preserve Cape Cod
Audible Local Ledger
Belonging to Each Other
Big Brothers Big Sisters of Cape Cod & the Islands
Boys & Girls Club of Cape Cod
Buzzards Bay Coalition
Calmer Choice
Cape Abilities
Cape Symphony & Conservatory
Cape Cod Child Development
Cape Cod Pride
Cape Cod Theatre Project
Child & Family Services
College Light Opera Company
Community Connections
Community Health Center of Cape Cod
Coonamessett Farm Foundation
Duffy Health Center
East Falmouth School Parent-Teacher Organization
Falmouth Academy
Falmouth Aquatics
Falmouth Art Center
Falmouth Band Parents
Falmouth Chamber Players Orchestra
Falmouth Chorale
Falmouth Community Television
Falmouth Council on Aging
Falmouth Garden Club
Falmouth High School
Falmouth Historical Society, Museums on the Green
Falmouth Hospital Auxiliary
Falmouth Housing Trust
Falmouth Public Library Foundation
Falmouth Public Schools
Falmouth Service Center
Falmouth Skatepark Association
Falmouth Soccer Club
Falmouth STEM Boosters
Falmouth Theatre Guild
Falmouth Together We Can
Falmouth Volunteers In Public Schools
Falmouth Water Stewards
Falmouth Youth Hockey League
FHS Clippers Sailing Team Boosters
First Congregational Church of Falmouth
Friends of Children’s Cove
Friends of Fairwinds
Friends of Falmouth Bikeways
Gosnold on Cape Cod
Habitat for Humanity of Cape Cod
Highfield Hall & Gardens
Hospice & Palliative Care of Cape Cod
Housing Assistance Corporation

Marine Biological Laboratory
Massachusetts Audubon: Long Pasture Wildlife Sanctuary
National Organization of Concerned Black Men – Cape Cod and the Islands Chapter
Neighborhood Falmouth
North Falmouth Elementary School
Police Athletic League of Cape Cod
Plan It Network
Recovery Without Walls
Salt Pond Areas Bird Sanctuaries
Samaritans on Cape Cod & the Islands
Sea Education Association
Sight Loss Services
The 300 Committee Land Trust
The GroundTruth Project
WCAI Cape & Island NPR Station
WE CAN Corporation
WellStrong
West Falmouth Library
Woods Hole Child Center
Woods Hole Film Festival
Woods Hole Historical Collection & Museum
Woods Hole Public Library
Woods Hole Research Center
YMCA Cape Cod
Zephyr Education Foundation
2020 GRANT RECIPIENTS
In 2020, we awarded $100,000 in grants to 31 nonprofit organizations that are doing remarkable work across our community. With generous donor support, we have now invested nearly $700,000 back into the Falmouth community.

STRATEGIC FOCUS GRANT RECIPIENTS
Three nonprofit organizations serving the Falmouth community received Strategic Focus Grants to address strategic initiatives or to build long-range organizational capacity.

Calmer Choice, $10,000
To support creating sustainable Calmer Choice programming in the Falmouth Public Elementary Schools

Community Health Center of Cape Cod, $8,000
To support its Access to Care Program at Falmouth Housing Authority

The 300 Committee Land Trust, $9,750
To expand stewardship support for Falmouth’s Conservation Lands

GENERAL GRANT RECIPIENTS
Twenty-eight nonprofit organizations serving the Falmouth community received General Grants to address emerging opportunities, launch creative initiatives, or to cover the cost of small, one-time projects.

Alzheimer’s Family Caregiver Support Center, Inc., $2,500
To support the 2020 John Levin Memorial Alzheimer’s Conference with Teepa Snow

Amazing Grace of Cape Cod, $4,518
To provide Circle of Care for three Falmouth children and their family members

Belonging to Each Other, Inc., $4,250
To support cold weather housing for the homeless in 2020-2021

Big Brothers Big Sisters of Cape Cod & The Islands, $5,000
To support one-to-one mentoring for at-risk Falmouth youth

Buzzards Bay Coalition, $1,000
To support the “Discover Buzzards Bay: Falmouth Bay Adventures” program

Cape Arts & Entertainment, $1,000
To support Summer Sounds Chamber Music Camp

Cape Cod Pride, Inc., $2,000
To support the Cape Cod Pride Festival 2020

College Light Opera Company, $1,500
To support “College Light Opera Company Presents: Summer Concert Series” at West Falmouth Library

Falmouth Art Center, $2,500
To support programming for community activities

Falmouth Band Parents, Inc., $2,975
To purchase violins for the Lawrence School String program

Falmouth Chamber Players Orchestra, $2,000
To support the Spring 2020 Concert, Beethoven Piano Concerto

Falmouth Chorale, $2,000
To support the program “El Llanto de la Guitarra: Works for Voices and Guitar”

Falmouth Historical Society, $3,000
To purchase audio guides to enhance the walking tour experience for visitors

Falmouth Housing Trust, $5,000
To support the Lewis Neck Road affordable workforce housing project

Falmouth Public Schools, $2,500
To support the Cuttyhunk STEAM Academy

Falmouth Theatre Guild, $1,062
To support the purchase of low-energy-use lighting fixtures
**Falmouth Volunteers in Public Schools, $3,460**
To support the Falmouth Pathways Program: “Engaging Students through Enrichment Opportunities”

**Falmouth Water Stewards, $5,000**
To support cyanobacteria monitoring in Falmouth ponds

**First Congregational Church of Falmouth, $1,000**
To support the steeple lighting project

**Highfield Hall & Gardens, $3,000**
To support organizational development and strategic planning

**Marine Biological Laboratory, $2,000**
To support the “Falmouth Forum” lecture series

**Mass Audubon-Long Pasture Wildlife Sanctuary, $2,000**
To support the “Falmouth Schools Ecosystem Exploration Program”

**Salt Pond Areas Bird Sanctuaries, Inc., $500**
To support Outdoor Discoveries and Falmouth STEAM programs

**Sea Education Association, $2,500**
To support the “Plastics Pollution Reduction by Student Research, Outreach, and Communication: Trash Shouldn’t Splash” program

**WE CAN Corporation, $2,500**
To support Upper Cape expansion initiatives

**Wellstrong, Inc., $3,500**
To support the collaboration between Calmer Choice and Wellstrong to bring mindfulness and resilience training to people in recovery

**Woods Hole Film Festival, $1,500**
To support its “Film Falmouth” series and “Film and Science” initiative

**Woods Hole Historical Museum, $2,500**
To support the exhibit “Left Behind: Clues to Life in the Past on Cape Cod”
FAQs

THE $100,000 MATCHING GIFT CHALLENGE

Why is the Willett Foundation Fund providing the Challenge?
The Falmouth Fund is most grateful for the long-standing support of the Willett Foundation Fund and its shared commitment to address pressing needs and create opportunities within our community. The Matching Gift Challenge is intended to encourage community members to invest in this important work. As we come together to build The Falmouth Fund’s endowment, we will improve and enrich our community for today’s residents and for future generations.

Is there a minimum required contribution?
While gifts and pledges of all levels will be matched, we encourage donors to become Falmouth Fund Community Philanthropists with a commitment of $5,000 or more that can be paid out over a period of up to five years.

May I make a pledge commitment to be paid over time?
Donors may make outright gifts or enter into a pledge commitment to be fulfilled over a period of up to five years. Multi-year pledges are encouraged to maximize the impact of the matching gift. A signed pledge form is required to reserve matching funds.

How will matching funds be reserved and secured?
Matching funds will be reserved on a first-come, first-served basis until the matching fund is exhausted. Matching funds will be secured through an outright gift or reserved with a completed and signed pledge form.

Will my current pledge be matched?
We are most grateful for your generous support. The $100,000 Matching Gift Challenge is designed to engage new donors in our work so only new gifts and pledge commitments received on or after October 1, 2019 will be matched.

Will I receive updates on The Falmouth Fund?
Yes, each year you will receive notification of the grant recipients and the meaningful work they are doing in our community. We also encourage you to sign up for our enewsletter at capecodfoundation.org.
FAQs

THE FALMOUTH FUND

What is a Town Fund?
A Town Fund, like The Falmouth Fund, is a permanent endowment of The Cape Cod Foundation.

What does a Town Fund support?
It supports designated 501(c)3 charitable organizations in the community. Each grant cycle, local nonprofits submit proposals for projects and programs. The Town Fund Advisory and Grantmaking Committees decide which proposals to support. Town Funds typically fund a broad range of initiatives, including those that provide health and human services, offer educational and cultural enrichment, and address environmental concerns.

Who creates a Town Fund?
People who care about their community. People like you. Each of our Town Funds started as a grass roots movement. Some residents provided vision and leadership; others donated generously to create a charitable legacy for the community.

Who governs a Town Fund?
Each Town Fund forms an Advisory Committee and a Grants Review Committee comprised of town residents. The Foundation is an advisor and resource for each committee.

Why is being part of The Cape Cod Foundation important?
The Foundation, also a nonprofit, is the hub of the Cape’s philanthropic community. Through its civic leadership work, the team is extremely knowledgeable about the region’s nonprofit organizations and the work they are doing. It can provide Town Fund committees valuable insight and objective guidance during the grantmaking process.

Why a permanent endowment?
It has a greater impact in the community. As a permanent fund, the endowment will support Falmouth’s priorities today and in perpetuity. And, as the endowment grows over time, The Falmouth Fund can increase the grants they make to nonprofit organizations.

Why would someone donate to a Town Fund instead of making a gift directly to a local nonprofit organization?
A gift to a Town Fund has two key benefits: it helps many local organizations every grant cycle, and it helps build the endowment so that the Fund can continue to award grants in the future. Also, when a single gift is combined with other gifts, its impact multiplies.
THE FALMOUTH FUND OF THE CAPE COD FOUNDATION

$100,000 MATCHING GIFT CHALLENGE

[ ] Yes! I would like to participate in the $100,000 Matching Gift Challenge to benefit The Falmouth Fund of The Cape Cod Foundation.

I understand that matching funds are limited and will be allocated on a first come, first served basis.

Please complete the information below.

PERSONAL INFORMATION

Name(s)_______________________________________________________________________________________________
Spouse/Partner (Optional) __________________________________________________________________________________
Address_______________________________________________________________________________________________
City _______________________________________________ State _____________________ Zip_______________________
Phone ______________________________________________ Email _______________________________________________
Signature (required for all pledges) _____________________________________________________________________________

[ ] Yes, I/we would like to be included in the list of The Falmouth Fund Community Philanthropists and Donors.
[ ] No, please do not list me. I would like my gift to be anonymous.
[ ] Please send The Falmouth Fund enewsletter to the email address listed above

PLEDGE COMMITMENTS (Pledges can be paid over a period of up to five years.)

PLEDGE AMOUNT

[ ] I/We pledge $5,000 or more to be Falmouth Fund Community Philanthropists. Amount: $_________________
[ ] I/We pledge a total of: [ ] $2,500 [ ] $1,000 [ ] $500 [ ] Other/Amount $_________________

PLEDGE SCHEDULE: (We will send pledge reminders to the address above.)

[ ] Annually [ ] Semi-annually [ ] Quarterly [ ] Monthly
Duration (# years): __________ Start Date (month/year) __________ Amount per payment: $____________

[ ] I/We would like to make our first pledge payment of $__________ today.

[ ] Enclosed is my/our check, made payable to The Falmouth Fund.

[ ] I/We prefer to pay by credit card.

You may make your first payment online at FalmouthFund.org or contact The Cape Cod Foundation at 508.790.3040.

The Foundation will charge subsequent payments to your credit card according to the Pledge Schedule you indicated above.

OUTRIGHT GIFTS

[ ] I/We are making an Outright Gift of $5,000 or more to be Falmouth Fund Community Philanthropists. Amount $_________________

[ ] I/We are making an Outright Gift in the amount indicated. [ ] $2,500 [ ] $1,000 [ ] $500
[ ] Other/Amount $_________________

[ ] Enclosed is my/our check, made payable to The Falmouth Fund.

[ ] I/We prefer to pay by credit card.

You may donate online at FalmouthFund.org or contact

The Cape Cod Foundation at 508.790.3040.
FOR MORE INFORMATION ON THE FALMOUTH FUND

THE FALMOUTH FUND
Sharon Nunes, Chair
914.474.9793
SLN206cape@gmail.com

Caroline McKee Anderson
206.300.7020
caroline@gregandcaroline.net

Eric Loftus
617.913.0311
eric@smallbusinessabundance.com

THE CAPE COD FOUNDATION
Kristin O’Malley, President and CEO
508.790.3040
komalley@capecodfoundation.org

THE FALMOUTH FUND ADVISORY COMMITTEE
Sharon Nunes, Chair
Robert Ament
Caroline McKee Anderson
Tucker Clark
Alan Goldstein
Holly Harney
Bill Hough
Brian Keck
Eric Loftus
Olivia Masih White
Eileen Miskell, Founding Chair

CONNECT

FALMOUTH FUND ENEWSLETTER
For news about our grant recipients and progress on the $100,000 Matching Gift Challenge, sign up for our enewsletter at capecodfoundation.org.
BUSINESS FOR A GREATER FALMOUTH

The Falmouth business community has a long tradition of collaboration and teamwork. Business owners lead by example—serving on boards, coaching teams, mentoring youth programs, and volunteering with nonprofit and civic organizations. We believe the goal of these efforts is to ensure a strong and vibrant community for all of our residents.

For the past decade, The Falmouth Fund has worked toward this shared goal by making significant investments in nonprofit organizations that serve our community. As we enter our second decade, we are eager to leverage the experience of the business community and expand our collaboration for the benefit: A Greater Falmouth.

INTRODUCING THE BUSINESS COMMUNITY PARTNERSHIP OF THE FALMOUTH FUND

THE FUTURE OF FALMOUTH
Partnering with The Falmouth Fund is a dynamic way to maximize your philanthropic impact across the Falmouth community. Each year, we make grants to approximately 30 nonprofit organizations that are undertaking important work in health and human services; education and youth programs; arts and culture; and the environment. Members of the Advisory and Grant Committees meet regularly with key civic and business leaders for input on pressing issues we face and areas of greatest priority and need.

While we are proud of our accomplishments, we are now focused on the future. And, with this long-term view, we know that there will be increased needs and greater opportunities to benefit our town and the people in our community.

In fact, that future is now. In 2018 and 2019, we awarded $100,000 in grants; yet, in each of those years, we received $200,000 in funding requests for very worthy projects. With the ongoing, generous support of our community, we will be able to grow The Falmouth Fund and continue this important effort together.

$100,000 MATCHING GIFT CHALLENGE
To support our goal to build our endowment, we are pleased to announce a $100,000 Matching Gift Challenge. Through a generous grant from The Willett Foundation Fund, your gift or pledge commitment will be matched dollar for dollar. Multi-year pledges allow you to maximize the impact of your gift and help us plan for the future.
# Business Partnership Levels

## THE BUSINESS COMMUNITY PARTNERSHIP OF THE FALMOUTH FUND

### RECOGNITION LEVELS
Payable Over 5 Years with Signed Pledge Form.

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<thead>
<tr>
<th>Level</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Platinum Business Community Partner</td>
<td>$50,000+</td>
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<tr>
<td>Gold Business Community Partner</td>
<td>$25,000-$49,999</td>
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<tr>
<td>Silver Business Community Partner</td>
<td>$10,000-$24,999</td>
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<td>Bronze Business Community Partner</td>
<td>$5,000-$9,999</td>
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<tr>
<td>Business Community Partner</td>
<td>Up to $4,999</td>
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### 2020 RECOGNITION BENEFITS*

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<th>Gold Partner</th>
<th>Silver Partner</th>
<th>Bronze Partner</th>
<th>Business Partner</th>
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<tr>
<td>Inclusion in all media outreach during year of gift/commitment</td>
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<tr>
<td>Opportunity to host Donor Recognition Reception</td>
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<td>Opportunity to host Grant Award Reception</td>
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<td>Logo on The Falmouth Fund collateral</td>
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<td>Donor Profile on The Falmouth Fund Page of The Cape Cod Foundation web site</td>
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<td>Press Release Distribution at Gift Commitment</td>
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<td>Banner at Grant Award Reception</td>
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<td>Banner at Donor Recognition Reception</td>
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<td>Invitation to Grant Award Reception</td>
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<td>Signage/Placard for Business</td>
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<tr>
<td>Donor Listing in Annual Report—The Falmouth Fund and The Cape Cod Foundation</td>
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*Benefits available during first year of pledge commitment
THE FALMOUTH FUND OF THE CAPE COD FOUNDATION
BUSINESS PARTNERSHIP PROGRAM

BUSINESS INFORMATION

Business Name __________________________________________________________________________________________
Contact Name(s) _________________________________________________________________________________________
Address _________________________________________________________________________________________________
City _______________________________________________ State _____________________ Zip_______________________
Phone ______________________________________________ Email _______________________________________________

Signature (required for all pledges and gifts) ______________________________________________________________________

[ ] Yes, we would like to be included in the list of The Falmouth Fund Business Community Partners
[ ] No, please do not list me. I would like my gift to be anonymous.
[ ] Yes, please sign me up for The Falmouth Fund e-newsletter using the email listed above

PLEDGE COMMITMENTS
(Pledges can be paid over a period of up to five years; benefits apply to the year in which the gift/pledge is made)

PLEDGE AMOUNT

[ ] Business Pledge of $50,000 or more to be a Falmouth Fund PLATINUM Business Community Partner $_________
[ ] Business Pledge of $25,000 or more to be a Falmouth Fund GOLD Business Community Partner $_________
[ ] Business Pledge of $10,000 or more to be a Falmouth Fund SILVER Business Community Partner $_________
[ ] Business Pledge of $5,000 or more to be a Falmouth Fund BRONZE Business Community Partner $_________
[ ] Business Pledge of $_________________ or more to be a Falmouth Fund Business Community Partner

PLEDGE SCHEDULE (We will send pledge reminders to the address above)

[ ] Annually [ ] Semi-annually [ ] Quarterly [ ] Monthly
Duration (# years): __________ Start Date (month/year) __________ Amount per payment: $____________

[ ] I/We would like to make our first pledge payment of $__________today.
[ ] Enclosed is my/our check, made payable to The Falmouth Fund of The Cape Cod Foundation.
[ ] I/We prefer to pay by credit card.
You may make your first payment online at FalmouthFund.org or contact The Cape Cod Foundation at 508.790.3040.
The Foundation will charge subsequent payments to your credit card according to the Pledge Schedule you indicated above.

OUTRIGHT GIFTS (Benefits apply to the year in which the gift is made)

[ ] I/We would like to make an outright gift of $50,000 or more to be a Falmouth Fund PLATINUM Business Community Partner
[ ] I/We would like to make an outright gift of $25,000 or more to be a Falmouth Fund GOLD Business Community Partner
[ ] I/We would like to make an outright gift of $10,000 or more to be a Falmouth Fund SILVER Business Community Partner
[ ] I/We would like to make an outright gift of $5,000 or more to be a Falmouth Fund BRONZE Business Community Partner
[ ] I/We would like to make an outright gift of $_________________ to be a Falmouth Fund Business Community Partner

[ ] Enclosed is my/our check, made payable to The Falmouth Fund of the Cape Cod Foundation.
[ ] I/We prefer to pay by credit card.

Donate online at FalmouthFund.org or contact The Cape Cod Foundation at 508.790.3040.